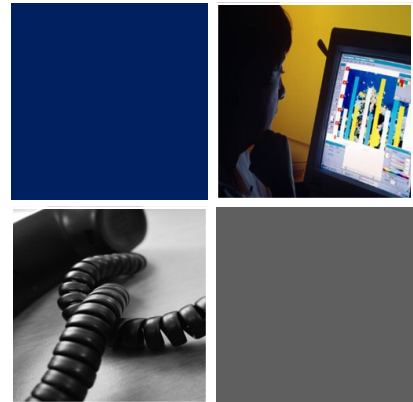


Audit & Optimization Services



Telecom Expense Management



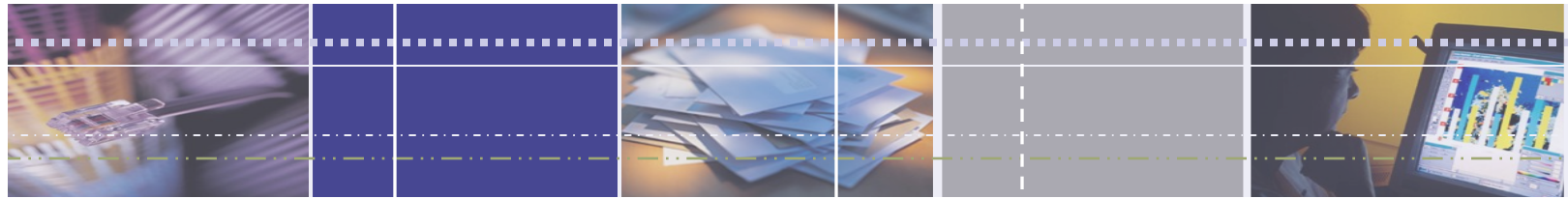
Delivering Proven Strategies,

Tailored Solutions &

Verifiable Savings



www.intelligentbills.com



Professional Services

OVERVIEW

Intelligent Bills has developed all its service offerings to enable its clients to better manage and reduce their total telecom expenses. Our commitment to Excellence, Technology, and Client Satisfaction is unmatched, having invested over 18 years of sweat equity to help become the Leading Professional Services Firm in this niche space.

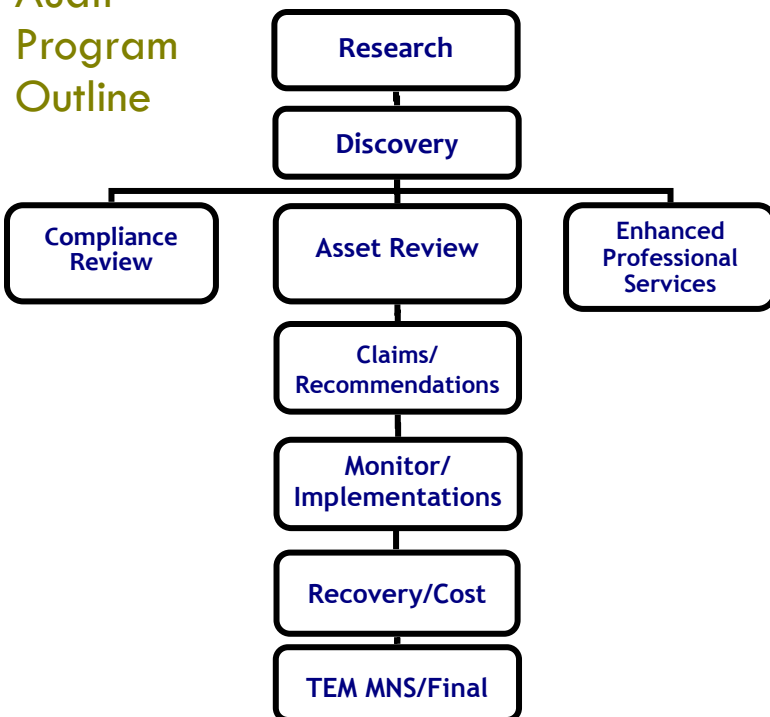
Intelligent Bills proven methodology consists of several different phases. Each single phase or a combination of them all can create Savings back to the client while all playing key roles in the success of every engagement.

For the last 20 years, we have collectively been responsible for generating well over \$600 Million in Savings and Refunds back to our clients. Today, Intelligent Bills continues to provide the same services to new and existing clients, in addition to supplementing the Professional Services offerings, for some of the Top TEM Organizations in the niche space. A testament to the value we have been delivering since day one.

Framework

AUDIT & OPTIMIZATION SERVICES

Audit Program Outline



Our client tested, proven repeatable approach has garnered over \$600+ Million in Savings & keeps growing daily. . .

Jose Alarcon, Managing Partner

RESEARCH

The Research phase officially begins upon the signing of the contract. Once the client's account management team has received the sale information, they work with our operations team to allocate the resources needed to perform the audit. During this stage, we compile the necessary data to perform the audit including General Information Sheet, Letter of Authorization, Customer Service Records, Contracts, Invoices, Circuit Inventory, etc. We also gather an exclusion/exception list to ensure both client and Intelligent Bills efforts are not duplicated throughout the progress of the audit.

DISCOVERY

Intelligent Bills builds an inventory of billing accounts during this stage of the project. Our computerized database includes Account Number, Circuit Number, Circuit Type, Date Installed, Circuit Cost, Origination Address, and Termination Address (if applicable). Our specialists provides vendors with a letter of authorization (LOA) on client letterhead permitting us to access customer service records, invoices and reporting. A key differentiator for Intelligent Bills is that our Project Management system tracks the receipt of client information, allowing our teams to focus solely on building the inventory database.

COMPLIANCE REVIEW

We review a client's monthly telecom invoices for discrepancies, recurring and non-recurring previously billed charges if warranted. Intelligent Bills ensures that an account's classification and service charges are correct. We compare the charges paid by the client to authorized charges and tariffs of regional/local telephone companies and inter-exchange carriers for the service area. To provide our clients the most accurate analysis, we utilize electronic rate and tariff libraries, including our own proprietary Library. We also leverage our experience with precedents that have been established since 1934 and documented billing issues, to identify key cost savings opportunities for clients. Below are the areas Intelligent Bills may analyze as part of the audit:

Service Records, Local Charges, Long Distance Charges, Wireless, PBX, Etc.



ASSET REVIEW

Our inventory specialists have over eighty years combined experience performing physical inventories. In our experience, physical inventories are one of the greatest opportunities to identify billing errors and secure refunds. Our specialists perform remote line and/or circuit testing and physical validation of the line and/or circuit. These projects are conducted based on Intelligent Bills assessment of the opportunity to secure refunds and our client's feedback.

Our technicians and the client's designated account team identify billing errors by reconciling their findings with the billed circuit inventory and the billing records. Discrepancies are discussed and resolved at a joint site meeting between our technicians and the client. Inventory from the inspected sites is entered into our database to provide the client with an updated inventory of lines and circuits.



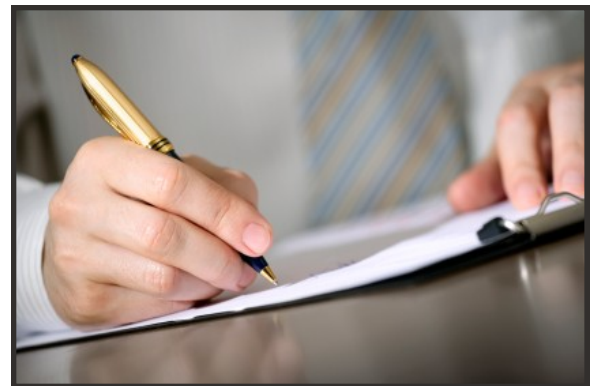
ENHANCED PROFESSIONAL SERVICES

Our Subject Matter Experts provide services in assessing operational and network improvements across the entire information services lifecycle from procurement to payment. Intelligent Bills Assesses, Tailors, Implements, & Manages customized solutions, leveraging best-practices, our industry knowledge and cost management expertise.

CLAIMS & RECOMMENDATIONS

Our specialized consulting groups identifies cost saving recommendations throughout the course of the audit. This group is staffed independently from the team that performs the audit to ensure each team can perform their work in parallel.

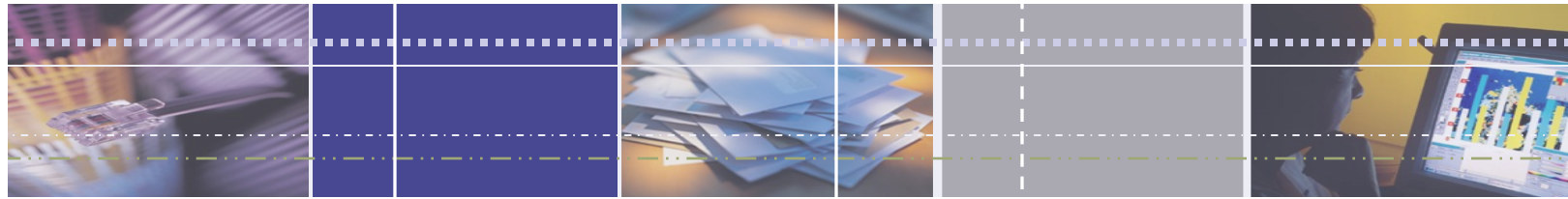
The Program Manager presents recommendations in writing to the client's designated point of contact for review with supporting documentation. Upon written approval from the client, we implement the recommendation with the vendor. We utilize several tracking mechanisms to ensure recommendations are implemented correctly and in a timely manner.



RECOVERY / COST AVOIDANCE

Intelligent Bills provides ongoing management reports and efficient follow-up on all refund issues and recommendations. We track all issues in our computerized database from submission until clients receive refunds/credits/savings. Our management team reviews all deadlines to ensure that the vendors adhere to them. Issues are submitted on an "as found" basis. This approach insures Speed to Results for all engagements.

INDUSTRY LEADERSHIP



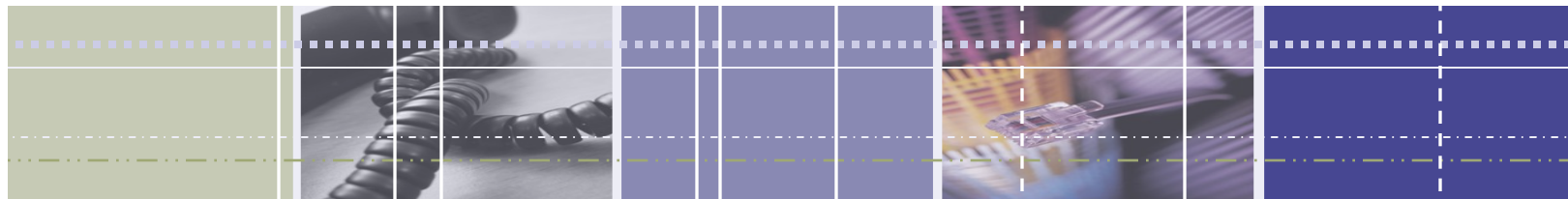
Intelligent Bills engagements have historically experienced dramatic results from our professional services expertise. The successes achieved span several areas including:

- Direct & Indirect telecommunications cost savings often 15% – 30%!
- Increased efficiency across all telecom services and expense management processes.
- Better visibility, understanding, and manageability of all telecommunications services & operations

These benefits have been achieved by applying technology and industry best-practices to a number of key areas such as billing, contracts, provisioning, inventory, and payments.

Through innovation and proven business processes, Intelligent Bills has built an exceptional list of clients. A sampling of the industries represented by our clients includes:

Advertising & Marketing	Computer Services	Government	Service Providers
Aerospace	Construction	Higher Education	Software Companies
Banking & Insurance	Electronics	Industrial Manufacturing	TEM Providers
Business Services	Energy	Pharmaceuticals	Utilities
Chemical	Financial Services	Public Safety	



Intelligent Bills respects the confidentiality of its clients, many of whom prefer not to be listed. Although client references are available upon request, a generic glimpse of some of the clients we've helped are listed below.

- Midwest-based Fortune 500 insurance provider
- Fortune 500 computer & business services provider
- Fortune 50 distributor of electronic components
- Fortune 50 provider of payroll & business services
- West Coast provider of Energy Services
- Top 5 Largest Freight Companies in the US
- Big Four global financial services provider
- Fortune 50 Technology Company
- Northeast Fortune 500 industrial manufacturer
- Global Fortune 200 financial provider
- West coast Fortune 50 pharmaceutical provider
- One of the Largest Global Providers of Telecom Equipment

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