



# IntelligentBills

## We provide expense visibility & solutions to drive down your Global IT/Telecom Spend.

### Company Facts

**ESTABLISHED** 2005  
**EMPLOYEES** <10  
**COMPANY TYPE** LLC  
**INDUSTRY** MANAGEMENT & PROFESSIONAL SERVICES

### Milestones

**FOUNDED** APRIL 2005  
**SERVICES LAUNCH** JUNE 2005  
**SELF FUNDED** APRIL 2005  
**TEAM EXPANSION** AUG 2018  
**7 FIGURE REVENUE** 2018+

### Our Founder

Jose is the Founder and Managing Partner of Intelligent Bills, and focused on helping our client's draft, develop and implement Technology Expense Management Solutions from procurement to payment and all phases in between.



Jose Alarcon  
Managing Partner

Jose is committed to providing efficient, cost-effective, tailored solutions that drive profitability and savings. Through a deep understanding of analytics, honest discussion, and a plethora of successful wins, Jose seeks to create simplified and attainable solutions for complex operational problems.

With more than 30 years of technical and consultative experience in telecommunications & technology, he has piloted the development of several service offerings that have positively impacted several Fortune 500 organizations including 6 of the Fortune 10.

A committed family man, Jose resides in New Jersey and works close to home. He and his wife have been partners since high school and are raising two amazing daughters.

### The Intelligent Bills Mission

Our mission is to deliver significant reductions in network expenditures and improve efficiencies for our clients. From audits to needs assessment and implementation through to vendor performance management, our experts have 30+ years of experience and skills in all areas of TEM & MDM to manage and support every step of the outsourcing lifecycle.

Intelligent Bills was founded to leverage the best technology, methodology, and successes our team has cultivated while managing some of the world's largest technology budgets. Our vision has always been one of buoying the long-term financial success of our clients via effective, modern, scalable solutions and an exceptional customer service experience.

### Our Markets

#### GLOBAL FORTUNE 500 INDUSTRIES

Finance, Retail, Healthcare, Higher Education, Manufacturing, Industrial, Insurance, Software, Technology, Transportation, and Utilities all need immediate and 360° visibility into their network inventory – the products they've ordered, the services they've activated and the resources provisioned for those services along with access to all the savings that visibility can provide.

### Key Metrics

- \* More than **\$1.7 Billion** in refunds and savings delivered to clients.
- \* 18 years operating with the top Technology Expense Management Providers.
- \* 30+ years of experience in global technology expense management.
- \* Extensive contract library of negotiated deals for telecom and technology services.



### Our Services

Our expert team members skillsets impact a wide-range of IT/Tech services that affect your bottom-line.

These include implementation, sourcing, procure to pay processes, mergers & acquisitions planning, mobility compliance, cloud and internet optimization, asset management, compliance, managed services and more.

### ADVISORY

- TEM AND WEM INTEGRATION
- TEM /EMM/WEM SOURCING
- TECHNOLOGY TRANSFORMATION
- STREAMLINE CORPORATE PAYMENTS
- MERGERS & ACQUISITIONS
- LICENSING

### COST REDUCTION

- IT/TELECOM AUDIT
- MOBILE AUDIT
- IT ASSET MANAGEMENT
- CLOUD OPTIMIZATION

### Tech Journey



### TELECOM & TECHNOLOGY

- CCAAS
- CLOUD
- DATA
- MANAGED SERVICES
- SD-WAN
- SECURITY
- VOICE/UCAAS
- MOBILITY